











**f** X ∅ / pauljohnhotels.com





Paul John Resorts and Hotels, with a distinguished legacy of over two decades, stands as a beacon of luxury and excellence with unique properties in South India. From the award-winning heritage luxury retreat of Kumarakom Lake Resort in Kerala to the all-suite boutique opulence of The Paul Bangalore and the harmonious blend of heritage and modernity at Forte Kochi, each property is a testament to our commitment to gracious hospitality. The latest addition, Coorg Wilderness Resort & Spa, seamlessly intertwines luxury with nature, offering an unparalleled experience of opulent eco-friendliness. At Paul John Resorts & Hotels, we curate unique experiences for the discerning traveller, ensuring every detail is meticulously designed to surpass expectations and create unforgettable moments.

























## Kumarakom Lake Resort

Nestled along the tranquil banks of Lake Vembanad in the renowned destination of Kumarakom, Kerala, Kumarakom Lake Resort is a coveted heritage luxury retreat. The destination itself is celebrated for its seamless blend of hedonistic comforts and traditional architecture, offering a serene escape. As you step into Kumarakom Lake Resort, winner of numerous renowned accolades, you are welcomed into a realm of unparalleled luxury where opulent ambience meets personalized service. The resort is dedicated to ensuring that every guest experiences the epitome of fine comforts, making their stay a collection of memorable moments.

















## HERITAGE, NATURE, AWARDS



**Tripadvisor** 



Situated along the backwaters of Kerala, Kumarakom Lake Resort sprawls over 25 acres with 65 ethnic rooms and heritage villas, including 106 homesteads. The accommodations, from Luxury Pavilion Rooms to the Presidential Suite, reflect traditional Kerala architecture. The resort features a fleet of luxury houseboats, blending tradition with modern amenities, Avurmana, a Green Leaf certified Avurvedic retreat, is housed in a 200-year-old "Nalukettu" mansion. Ettukettu, the main restaurant, exemplifies Kerala's heritage architecture Vembanad Seafood Restaurant and Bar and Thattukada offer traditional culinary experiences.

With its 106 homesteads, Kumarakom Lake Resort offers an immersive blend of heritage, architecture, and traditional living, Guests can enjoy houseboat journeys, cultural walks, visits to historic sites, and encounters with nature. The resort provides a holistic experience. merging traditional and modern luxury. Kumarakom Lake Resort is a consistent winner in the realm of luxury hospitality, being crowned the best in India by Travel + Leisure. Noteworthy accolades include the Kerala State Tourism Award for Best Five Star Hotel in 2013-2014 and India's Best 5 Star Hotel for 2012-2013.

Awarded the title of Kerala's Leading Resort 2023 by the World Travel Awards. We have also won recognition from the Govt of Kerala for best employment practices etc. The resort has also secured the prestigious India's Leading Resort title for multiple years, solidifying its reputation for excellence in service and ambiance. From 2006 onwards, Kumarakom Lake Resort continues to shine as a perennial victor in the world of luxury accommodations.

f X ∅ / pauljohnhotels.com







Nestled in the heart of the historic Fort Kochi, Forte Kochi stands as a testament to the vibrant cultural tapestry that defines this iconic destination. Fort Kochi, known for its rich history and diverse influences, provides the perfect backdrop for an immersive and captivating stay. As you step into our boutique hotel, located on the lively Princess Street, you are transported into a world where heritage seamlessly blends with modernity. Forte Kochi itself becomes a living canvas, narrating the tales of Fort Kochi's past while offering a contemporary haven of luxury and comfort. Forte Kochi is not just a hotel; it is an immersive experience where the destination's charm becomes an integral part of your stay.

Forte





Forte













## HERITAGE, NATURE, AWARDS

Tripadvisor



Nestled on Princess Street in historic Fort Kochi, Forte Kochi stands as a restored Dutch-built marvel from the 1860s. This architectural gem, once part of a distinguished Jewish home, seamlessly blends Portuguese, Dutch, and British influences.

Featuring 26 meticulously restored rooms, Forte Kochi offers a colonial-era experience with modern amenities. Overlooking a courtyard with a swimming pool and an ancient Mikwah, the hotel is a gateway to Kochi's rich history.

Strategically located near the sea and historic landmarks, Forte Kochi invites

exploration. The Jetty restaurant celebrates Kochi's culinary diversity, offering authentic local flavors and international delights.

Part of The Paul Resorts and Hotels, Forte Kochi joins the ranks of awardwinning properties, including the Kumarakom Lake Resort and The Paul Bangalore, creating exclusive niches in luxury hospitality.





### Tripadvisor

#### **Forte Kochi**

●●●●● 548 reviews #1 of 26 hotels in Fort Kochi

• 1/373 Princess Street, Fort Kochi, Kochi (Cochin) 682001 India



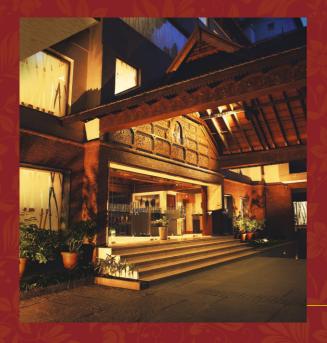
Check availability











# Paul

The Paul Bangalore is an exclusive all-suite boutique luxury hotel located in the heart of Bangalore, India. Bangalore, often referred to as the Silicon Valley of India, is a dynamic metropolis known for its cosmopolitan culture and technological advancements. Amidst this bustling cityscape, The Paul Bangalore stands as a beacon of opulence, offering an immersive experience where space and service are seamlessly blended to cater to travelers accustomed to the very best. The Paul Bangalore is not just a hotel; it is an embodiment of refined living and personalized service.



















## HERITAGE, NATURE, AWARDS

The Paul Bangalore is a premier Luxury Business Hotel located in the central hub of Bangalore, India. With 57 carefully designed suites, the hotel offers a distinctive combination of comfort and luxury. Strategically positioned in the heart of the city, it provides easy access to Bangalore's IT and business districts.

The hotel prides itself on maintaining world-class standards, ensuring that guests experience the epitome of

opulence. The spacious and meticulously crafted environment is dedicated to creating an atmosphere of relaxation and rejuvenation.

Notable features include personalized services that cater to the discerning traveler's needs, all while respecting their privacy. The Paul Bangalore is an ideal choice for both business and leisure travelers seeking a memorable stay in a luxurious setting.

With its strategic location, commitment to excellence, and a focus on creating fond memories, The Paul Bangalore stands out as a top choice for those looking for a refined and indulgent hospitality experience in the dynamic city of Bangalore.







#### The Paul Bangalore

●●●●● 2,074 reviews #20 of 1,086 hotels in Bengaluru

• 139/28 Domlur Layout Road Off Intermediate Ring Road, Bengaluru 560071 India

O Write a review



Check availability











Nestled in the lap of nature, Coorg Wilderness Resort & Spa beckons you to a sanctuary where luxury harmoniously blends with the untamed beauty of Coorg. Coorg, known as the Scotland of India, captivates with its lush landscapes, coffee plantations, and mist-covered hills. In this idyllic setting, Coorg Wilderness Resort & Spa emerges as a haven for those seeking a retreat into the heart of nature. As you enter Coorg, the resort becomes a gateway to the wild, offering a rare opportunity to be part of nature's embrace while indulging in every conceivable comfort and luxury.





















## HERITAGE, NATURE, AWARDS

Coorg Wilderness Resort & Spa offers a serene escape with comfortable accommodation, a multi-cuisine restaurant, and stunning views.

Adventure seekers can enjoy activities like trekking, zip lines, and rock climbing, while cultural experiences include traditional games and campfires. The resort also provides educational excursions on coffee making and bird watching. Though specific awards aren't mentioned, the resort likely boasts

recognition for its commitment to hospitality and adventure tourism. Overall, Coorg Wilderness Resort promises a memorable holiday blending nature, adventure, and cultural immersion.





#### Tripadvisor

#### Coorg Wilderness Resort & Spa

(b) (c)





●●●●● 1,066 reviews #1 of 5 resorts in Madikeri

Virajpet Main Road, Madikeri 571201 India













The perfect escape from the bustle of city life is just around your corner! Big Banyan Vineyard & Resort, at the outskirts of Bangalore, is a rustic yet luxurious getaway spread across 20 acres of lush greenery. Heritage styled luxurious cottages, exotic cuisines, thoughtfully curated activities, vineyards with a guided winery tour, a farm with adorable animals and so much more, here's the chance to create your most important moments and more.





















## HERITAGE, NATURE, AWARDS

Experience the famed Kerala style of architecture at our cottages, nestled in verdant surroundings.

Come to Ranch, rustic yet elegant, and enjoy the array of delectable choices we have for you. Be it a quiet breakfast, a fun adventure, or a romantic evening enjoy our extensive selection of global cuisines.

Moreover the majestic central lawn at the Big Banyan Vineyard & Resort can host over 5000 guests and is a great choice for any event



## Experiences & more





Ayurmana, the renowned Ayurvedic center, specialises in personalised wellness treatments based on ancient Ayurvedic practices, promoting holistic healing and rejuvenation. Located in the serene heritage retreats of Kumarakom Lake Resort and Forte Kochi, it serves as a peaceful sanctuary where tradition blends seamlessly with tranquility. Guests are invited to experience a transformative journey of relaxation and renewal, under the guidance of expert practitioners who tailor each treatment to the unique needs of the individual.





Grab the chance to renew your very being. Discover peace within and surrender to the calm serenity around you. Be guided to the perfect choice from our wide range of thoughtfully curated treatments and offerings and allow our professional team of doctors and masseuses lead you to a profound world of true relaxation.





Indulge in the renowned flavors of Kerala at Vembanad, the multi-award-winning seafood restaurant located at Kumarakom Lake Resort, Coorg Wellness Resort & Spa, and The Paul Bangalore. Steeped in luxurious heritage, it promises a truly unforgettable dining experience. Treat yourself to an exotic culinary journey, where every dish is a celebration of Kerala's rich culinary traditions.





Bespeaking the delicacies it serves, the Ettukettu resides in heritage splendor and offers excellent repast with a taste of the past. Built under the commission of King Marthanda Varma and gifted to his martial arts tutor and maestro, Edamana Kellamthat Gurukkal, this impressive abode is a fine example of the palatial 8-sided homesteads or Ettukettus, unique to Kerala. Dismantled from its original location and reassembled in all its glory at the resort, the Ettukettu, under the aegis of a fine team of chefs, serves delicious multi-cuisine fare and is as dedicated to culinary arts as it once was to martial arts.





Murphy's Brewhouse, the first Irish microbrewery in Bangalore is one of the finest hangouts, serving the best Irish stout beer in Bangalore.





Nestled at the hotel's atrium, The Sidewalk Café & Bar serves a sumptuous international breakfast buffet spread. Cozy and cool, with an ala carte of choice delicacies of various popular cuisines including Italian, American and Pan Asian, the Sidewalk Café invites you to relax and watch as the world goes by.





The Jetty restaurant at Forte Kochi, serves cuisines reflecting the various cultures that have influenced Kochi. Authentic local Kerala flavours, pan-Indian, pan-European, British favourites, and a signature lineup of sea food delicacies, are some of the many choices on the menu.

The hotel is within strolling distance of the sea, the beach and many historical buildings – including the Santa Cruz Basilica, St Francis Church, Vasco Da Gama Square etc as well as antique shops, Jew street and many more attractions.





An all-day dining restaurant where you can relish delicacies from across continents, while you enjoy the unhindered view of green valleys and cloud-kissed hills. Relish our widespread breakfast buffet as you watch our chefs in action at the live kitchen.





Enjoy a drink or two and relax as the exuberant ambience of Coorg and the resort surrounds you.





Dance the night away in our bar as the wilderness calls out to you and the ebullient mood engulfs you.





At Paul John Caffeine, coffee isn't just a beverage—it's an experience crafted from the finest Indian coffee beans. We carefully curate each blend to cater to every taste, mood, and occasion, ensuring every sip is a memorable journey. From the lush foothills of Coorg and the surrounding areas of Karnataka, our South Indian filter coffee is grown with precision, designed to satisfy your palate and nourish your soul.



## **Grow with Paul John Resorts & Hotels**



Why Paul John Resorts & Hotels is Uniquely Positioned to Manage Your Property?

At Paul John Resorts & Hotels, we bring the perspective of both owners and operators, having successfully developed and managed a prestigious portfolio of high-performing hospitality assets. This dual role equips us with a comprehensive understanding of both the investment and operational imperatives of running a successful hotel or resort.



# **Owner-Operator Experience**

#### **Strategic Expansion with Proven Expertise**

- Deep operational insights from owning and managing award-winning luxury resorts
- In-house capabilities in operations, sales, marketing, finance, and design
- Strong network of travel partners, corporate clients, and channel alliances
- Track record of delivering profitability and guest satisfaction
- Expertise in transforming properties into premium destinations
- Scalable systems for replicable success across multiple locations



#### 1. Proven Track Record as Owner-Operators

- We own and operate all our properties, giving us firsthand insight into asset management, operational efficiency, and guest satisfaction.
- Our experience enables us to proactively address challenges that may not be obvious to purely management-focused brands.



#### 2. Comprehensive Development & Operational Expertise

- We offer end-to-end guidance on all aspects of hotel development: from design advisory, space planning, and technical support to branding and positioning.
- With robust Standard Operating Procedures (SOPs) and a deep knowledge base, we ensure seamless day-to-day operations that drive profitability and guest delight.

#### 3. Pre-Opening & Ramp-Up Support



- Our dedicated pre-opening team includes corporate, regional, and on-site specialists who collaborate closely to:
- Recruit and train staff
- · Finalize operating systems
- Build local supplier and vendor networks
- Set up branding and marketing initiatives ahead of launch

#### 4. Operational Efficiency & Guest Experience

- Our processes are designed to maximize operational efficiency while enhancing the guest experience—two key metrics that define success in hospitality.
- We use data-driven performance monitoring to drive service consistency and revenue optimization.



#### 5. Brand Equity & Marketing Reach

- Our portfolio enjoys strong brand recognition and loyalty, especially in the premium and luxury segments.
- Through targeted marketing, PR partnerships, and digital strategies, we ensure visibility and positioning aligned with the property's unique character and market.

#### 6. Alignment of Interests

- As owners ourselves, we understand the importance of ROI, cost control, and asset preservation.
- This translates into a management approach that is both empathetic to ownership priorities and focused on long-term asset value.



# **Technical Services Expertise**

#### **End-to-End Project Support with a Future-Ready Approach**

- · Strong project team across architecture, MEP, and design
- · Efficient layouts with optimal operational flow
- Modern construction materials and technologies
- Expert hotel-specific zoning and design
- Green and smart building integration
- Industry best practices for budgeting, timelines, and quality

#### 1. Strong Project Team

- Experienced professionals across architecture, MEP, and interior design
- Hands-on coordination from concept to completion



#### 2. Efficiency in Design

- Layouts that optimize space utilization and operational flow
- · Guest-centric design aligned with brand positioning

#### 3. Modern Materials & Building Technologies

- Expertise in sourcing and applying sustainable, cost-efficient materials
- Use of modular construction and innovative techniques where feasible

#### 4. Hotel-Specific Design

- Deep understanding of hospitality zoning: back-of-house, F&B, guest movement
- Integration of wellness, dining, leisure, and service functions seamlessly



#### 5. Green & Smart Buildings

- Emphasis on eco-friendly design: rainwater harvesting, solar, energy-efficient systems
- Smart automation: access control, energy monitoring, and guest personalization tech

#### 6. Project Best Practices

- Industry-leading processes for budget control, scheduling, and quality assurance
- Vendor networks and value-engineering to optimize project ROI



## Renowned F&B Brands

#### F&B Leadership that Drives Experience & Profitability

- · Culinary excellence as a brand pillar
- Established speciality restaurants and diverse cuisines
- · Menu engineering for cost and appeal
- Profitable, scalable banqueting models
- Proven capability in large-scale event execution

#### 1. F&B is Our Core Strength

- Culinary excellence is a defining pillar of our brand
- · Consistently rated highly across all guest feedback channels

#### 2. Established Speciality Restaurants & Cuisines

RESORTS & JOHN HOTELS

- · Signature outlets with strong individual identities
- Expertise in regional, pan-Asian, continental, and curated fine-dining concepts

#### 3. Menu Engineering Expertise

- Strategic menu design to optimize food cost and enhance profitability
- · Focus on innovation, seasonality, and guest appeal

#### 4. Profitable Banqueting Solutions

- Customizable banquet offerings with high-margin outputs
- Efficient kitchen planning and revenue-driven event packages

#### 5. Large-Scale F&B Event Management

- Proven ability to execute weddings, MICE, and multi-day events seamlessly
- End-to-end coordination: planning, logistics, and personalized menus



## Sales & Revenue Network

## **Driving Occupancy, Revenue & Reach Across All Channels**

- 6 regional offices & 45+ sales associates nationwide
- Dedicated travel industry & corporate sales teams
- Integrated sales CRM and performance-driven processes
- · HQ-led support for lead management and conversion
- Direct booking engine to reduce distribution costs
- Seamless OTA, GDS, and corporate connectivity
- 24/7 guest contact center and telemarketing support
- Regional and unit-level revenue experts



#### 1. Pan-India Sales Presence

- 6 regional offices and a team of 45+ sales associates
- Dedicated teams for Travel Trade & Corporate Sales segments

#### 2. Advanced Sales Infrastructure

- Integrated Sales CRM software for pipeline and relationship management
- Professionally developed sales collateral across print and digital formats

#### 3. Centralized HQ Sales & Lead Support

- Strategic lead distribution and follow-up systems
- Continuous training and HQ-led sales initiatives

#### 4. Robust Revenue Management

- · Revenue experts at HQ, regional, and unit levels
- In-house control of pricing strategy, forecasting, and dynamic packaging

#### 5. Optimized Web & E-Commerce Channels

- State-of-the-art website built to convert and retain traffic
- · Direct booking engine with minimal distribution cost
- Seamless integration across OTA, GDS, and corporate channels

#### 6. 24-Hour Guest Contact Centre

- Centralized telemarketing and guest assistance desk
- Conversion-focused team trained in upselling and event lead handling

#### 7. Strategic Distribution Partnerships

- Negotiated OTA commissions and aggressive GDS marketing
- Proven track record in corporate contracting and rate management





# Strong Marketing Support & Focused Digital Marketing

#### A Centralized, Data-Driven Approach to Visibility & Conversions

- High-impact national and regional brand campaigns
- Targeted, high-reach email marketing
- Strategic leisure product creation for diverse segments
- Dedicated social media & digital marketing team
- Conversion-focused booking engine
- SEO and paid marketing to boost direct bookings
- · Real-time campaign analytics and performance tracking
- Online reputation management and guest engagement



#### 1. Brand-Led, Centralized Strategy

- Consistent brand positioning across all platforms
- Integration into high-impact brand campaigns for national and regional reach

#### 2. High-Reach Email Marketing Program

- Targeted campaigns to leisure, MICE, and repeat guest segments
- Performance-driven approach with personalization and automation

#### 3. Strategic Leisure Product Packaging

- Curated offers and experiences for varied consumer needs
- · Supports off-peak demand and special interest travel



#### 4. Dedicated Digital Marketing Team

- Daily management of social media presence and performance ads
- · Creative storytelling and influencer collaborations

#### 5. Conversion-Optimized Booking Engine

- Contemporary e-commerce features to drive direct bookings
- Seamless UX across mobile and desktop

#### 6. SEO & Performance Marketing Focus

- Strong investment in search marketing, display ads, and retargeting
- Organic SEO strategies to enhance long-term visibility



#### 7. Advanced Marketing Analytics

- · Real-time tracking of campaign effectiveness
- · ROI-focused decision-making across all marketing spends

#### 8. Social Media-Led Marketing Approach

- · Focused on attracting, engaging, converting, and retaining guests
- Active storytelling and UGC (User-Generated Content) strategies

## **9 Responsive Online Reputation Management**

- Timely responses to reviews and guest feedback across platforms
- Brand reputation monitored and improved via strategic communication



# **Talent Management**

## **Investing in People to Build Exceptional Hospitality Experiences**

- Recognized employer brand within the hospitality industry
- Partnerships with hotel schools and vocational institutions
- Strong internal training infrastructure
- Structured growth and succession plans
- · High-impact learning and development programs
- Emphasis on attracting, retaining, and empowering talent



#### 1. Preferred Hospitality Employer

- Recognized for our work culture, growth opportunities, and brand legacy
- Strong internal referral and word-of-mouth reputation in the industry

#### 2. Affiliations with Hotel Management Institutes

- Strategic partnerships with leading hotel schools and vocational institutes
- Early talent engagement through internships, campus hiring, and guest lectures

#### 3. Talent Attraction Through Industry Partnerships

- Long-standing collaborations with vocational training providers
- Commitment to developing local talent and supporting hospitality education



#### 4. In-House Infrastructure for Talent Building

- On-site training facilities, demo kitchens, and simulation environments
- Structured learning paths for every role and function

#### 5. Retaining Extraordinary Talent

- · Clear growth pathways, cross-training, and succession planning
- Recognition programs, performance-linked rewards, and leadership grooming

#### 6. Robust Training & Upskilling Programs

- · Ongoing training in service excellence, soft skills, and technical skills
- Continuous learning driven by unit-level and corporate L&D teams



# Supply Management

#### Reliable, Cost-Effective Procurement for Operational Excellence

- · Experienced central procurement cell
- Strong supplier network with negotiated pricing
- Quality control and standardized sourcing
- Efficient inventory and supply chain systems
- Pre-opening and operational procurement expertise

#### 1. Seasoned Central Procurement Cell

- Experienced team with deep industry knowledge
- Established vendor relationships across all major categories



#### 2. Access to Quality Suppliers at Best Prices

- Leveraging scale to negotiate favorable terms and pricing
- Sourcing standards ensure consistency in product and service quality

#### 3. Efficient Procurement Systems

- Streamlined purchase processes integrated with inventory and cost control
- Focus on timely delivery and vendor accountability

#### 4. Support for Pre-Opening & Ongoing Operations

- Assistance with initial bulk procurement for new properties
- Ongoing cost-efficiency and supply continuity support



# Information Technology

#### **Robust IT Infrastructure Powering Hospitality Excellence**

- Experienced in-house IT department with 24/7 support
- Fully integrated PMS, POS, CRM, ERP systems
- Smart guest tech: keyless entry, in-room automation
- High-speed Wi-Fi and reliable network infrastructure
- Data security, backup protocols, and compliance
- · Real-time analytics dashboards for decision making

#### 1. Strong In-House IT Department

- Experienced team supporting all properties and corporate functions
- 24/7 support and remote troubleshooting capabilities



#### 2. Seamless Tech Integration

- Property Management Systems (PMS), Point of Sale (POS), Channel Manager, CRM, and ERP all integrated for efficiency
- Guest tech touchpoints: keyless entry, smart TVs, in-room automation options

#### 3. Data Security & Compliance

- Adherence to global standards in data privacy, security, and compliance
- Regular audits and backups to ensure business continuity



#### 4. IT-Enabled Decision Making

- Centralized data dashboards for real-time analytics and performance tracking
- Integration with marketing, finance, HR, and revenue systems

#### 5. High-Speed Connectivity & Network Reliability

- Reliable wired and wireless internet across guest and operational areas
- Bandwidth management to support streaming, conferencing, and business guests



# Finance & Legal Team

#### **Ensuring Transparency, Compliance, and Financial Prudence**

- In-house team managing budgeting, audits, ROI tracking
- Structured financial controls and SOPs
- Legal experts specializing in hospitality contracts
- Support for licensing, compliance, and risk mitigation
- Transparent accounting and owner reporting



#### 1. Strong In-House Finance Team

- Manages budgeting, forecasting, financial reporting, and audits
   Expert in cost control, cash flow management, and capital expenditure planning
- Supports project feasibility assessments and ROI analysis for new properties

#### 2. Structured Financial Governance

- · Internal controls, SOPs, and real-time financial monitoring
- Timely MIS reports and decision-support analytics for owners and leadership





- In-house legal experts specializing in hospitality contracts and regulations
- End-to-end support on licensing, permits, property agreements, and compliance

#### 4. Owner & Partner Friendly

- Transparent accounting practices with regular performance reviews
- Collaborative approach with asset owners and investors for long-term success

#### 5. Risk Management & Statutory Compliance

- Proactive approach to risk mitigation and legal due diligence
- Ensures 100% adherence to statutory, tax, labor, and environmental regulations



## **Our Teams**

#### The People Behind the Vision of Paul John Resorts & Hotels

- Visionary leadership led by the Chairman Mr. Paul John himself
- Senior management with expertise across operations, F&B, marketing, revenue, and HR
- Functional heads and on-ground teams at each property
- Agile, collaborative, and focused on long-term success
- Driven by values of integrity, hospitality excellence, and continuous innovation



At Paul John Resorts & Hotels, our strength lies in the exceptional individuals who bring decades of expertise, passion, and innovation to the table. From visionary leadership to hands-on functional specialists, our team is united by a shared purpose: to deliver unforgettable guest experiences and operational excellence.

#### 1. Leadership Team

- With decades of experience in hospitality operations, expansion strategy, and brand-building
- Supported by a strong CXO group across finance, sales, HR, marketing, and operations

#### 2. Key Functional Experts

RESORTS & JOHN HOTELS

- Operations Heads for each resort, bringing local insight and service excellence
- Revenue & Sales Teams driving commercial success across all segments
- Marketing & Digital Experts building visibility across global markets
- Technical, Projects & Procurement Teams ensuring efficient, futureready developments
- Finance & Legal Team safeguarding compliance, profitability, and partnership governance

#### 3. What Sets Our Team Apart

- Deep-rooted owner-operator mindset
- Entrepreneurial agility with structured corporate discipline
- Proven track record in launching and scaling iconic resort destinations



Presenting exclusive and tailor-made uber premium holiday packages that showcase some of the most exotic destinations of Kerala, Karnataka and Rajasthan. Be it the famed backwaters of Kumarakom or the quaint town of Fort Kochi, the misty hills of Coorg or the historic temple trails of Karnataka, we bring the many and most scenic destinations of South India and Rajasthan to every discerning traveller.

RESORTS & JOHN HOTELS

Thank you

**f** X ◎ /pauljohnhotels.com